



SELLER'S CHECKLIST

(Check things off as you accomplish them to keep yourself organized!)

- Get your home listed on fsboTECH.com by clicking on the "Sell Your Home" button. On Step 2, you will see comparable sales in your area. Use this information to set the best price for your home.
- Prep your home for viewing. Tidy up your home, trim your landscaping, and get your professional photographs (Included in your membership),
- Once fsboTECH has your professional photos, you will be posted on MLS and dozens of other websites who get their feeds from MLS (like Zillow, Realtor, Redfin, Homes, etc.). This will essentially eliminate "sales" calls, and funnel buyer calls.
- Schedule an Open House to show your property to as many people as possible. Just log into your fsboTECH account, go to "Edit My Listing" and post your Open House. fsboTECH will post your Open House to MLS and all the other websites for maximum exposure.
- And when an offer comes in from a Buyer..... review the offer right on fsboTECH.com in your private account. Make a counteroffer if you want or ask a question about the offer before responding. Negotiate as much or as little as you'd like on our "first-of-its-kind" point and click Offer and Counter-Offer process. Deal directly with the Buyer and work out your best deal.
- Remember when you are negotiating that you are not paying 6% to a real estate agent. That may allow for more flexibility in your final sales price.
- Come to terms on Sales Price, amount of Earnest Money the Buyer will put down, a closing date (the date you will move out), and any other contingencies that may be necessary to complete the deal (like the Buyer getting a mortgage for part of the sales price). All on-line, using our point-and-click system.
- Once you both agree on terms, sign the Purchase Agreement. Once signed, it will be sent electronically to the escrow company you selected when you originally put your house up on fsboTECH.
- If any additions, corrections, or changes need to be made during the process, contact your escrow officer and when both parties agree, the changes or additions will be added to the Purchase Agreement. Simple.
- Sign a few documents from escrow. They will take care of the rest, including filing your deed with the county and preparing necessary tax assessor information. Soon, you will be getting the keys to your new home!

"It Really Is That Easy"